RFP: Non- Energy Efficiency Benefits
of Advanced Building Controls

Q&A Document

Added on 2/23/2021

1. **The scope of work is large. Can you provide insight as to how large a team the DLC expects is needed to complete the scope of work in the expected time?**

We do not believe that a large team is necessary to complete this work. We plan to evaluate firms of all sizes equally based on the strength of their proposals.

2. **How does the DLC perceive proposals that have sub-contracts (such as those to temporarily increase team size and capacity to fulfil the scope of work)?**

We will evaluate all proposals based on the strength of the assembled team. We anticipate receiving other proposals from teams representing more than one company and do not view this as having a negative impact on the quality and delivery of the study.

Added on 2/22/2021

1. **Can you provide any expected budget range for this project to better understand the depth of effort expected?**

We anticipate that the contract amount will be in the $40,000 to $50,000 range.

2. **The RFP response deadline is very short. It is only 3 business days after the deadline for questions, which leaves very little room to adjust to any question responses. Is it possible to extend the response deadline?**

We hope to maintain the current schedule. We will provide answers to questions soon after received, so our intent is to provide more than 3 days for submitters to incorporate in their proposals.

3. **Deliverable 2 asks for a report on efficiency programs in the US that currently provide incentives for NEBS. Does the term "incentives" refer to explicit rebates or other financial incentives to end-users that are somehow tied to the actual**

production of the NEBS (as opposed to for the capture of energy savings and/or to simply encourage the adoption of advanced controls)? If not, please explain.

The intent is to see how efficiency programs evaluate NEBs in their cost benefit evaluations of energy efficiency measures. Efficiency Vermont is a good example where they add 15% to the EE savings calculations for "other" benefits.

4. **The scope calls for development of a methodology to value NEBs, and then a separate "validation plan" and interviews after the methodology is defined. Is the intent to validate the appropriateness and practicality of the methodology, and then to revise the methodology? In other words, essentially performing a test by actually using the methodology to produce an initial mini-evaluation? If not, please explain what is intended to be "validated" and probed in the interviews?**

Yes, the intent is to validate the appropriateness and practicality of the methodology and perform a test by using the methodology to produce an initial mini-evaluation.

5. **The validation plan deliverable deadline is listed as June, which seems to imply all interviews must be completed in a single month in addition to development of the validation plan itself, which presumably must be completed and reviewed/approved by DLC prior to interviews beginning. This seems to be a very challenging schedule. Please comment on the following questions:**

   a. **Is it correct that interviews must all be completed in June, or rather that the validation plan is completed in June, and then interviews would occur later?**

The intent is that the validation plan is completed and approved in June and then interviews would occur in June, July and the first part of August.

   b. **It appears the interviews must be with facility managers that have installed and are experienced with advanced controls. Will DLC provide a list of potential interviewees?**

The consultant has primary responsibility for identifying potential sites for interviews. However, where possible, the DLC will assist the consultant with industry connections to identify potential sites.

c. **Would DLC consider any flexibility in the project schedule?**

The DLC will not rule out adjusting the project schedule. However, in evaluating proposals, we will favorably view proposals that can meet the proposed schedule.

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