

2019



April 1 - 3 • St. Louis, MO

STAKEHOLDER MEETING



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DLC SSL Qualification: Quantifying the Value



What is the DesignLights Consortium?

- 76 member efficiency programs across North America
- Members represent more than 8 million C&I electric accounts
 - ...but this doesn't include dozens of other programs that require DLC listing for rebated products
- Members spent >\$1.8 billion on C&I efficiency rebates in 2018
 - Programs have historically been >50% lighting



Bringing Efficiency to LightSM



The DLC Qualified Products List (QPL)

- 463,850 individual products listed as of March 25, 2019
 - More than 140,000 products listed in 2018
- 1,800+ manufacturers represented
- Online QPL gets an average of 30,000+ visits monthly
 - 2,500 visits per day

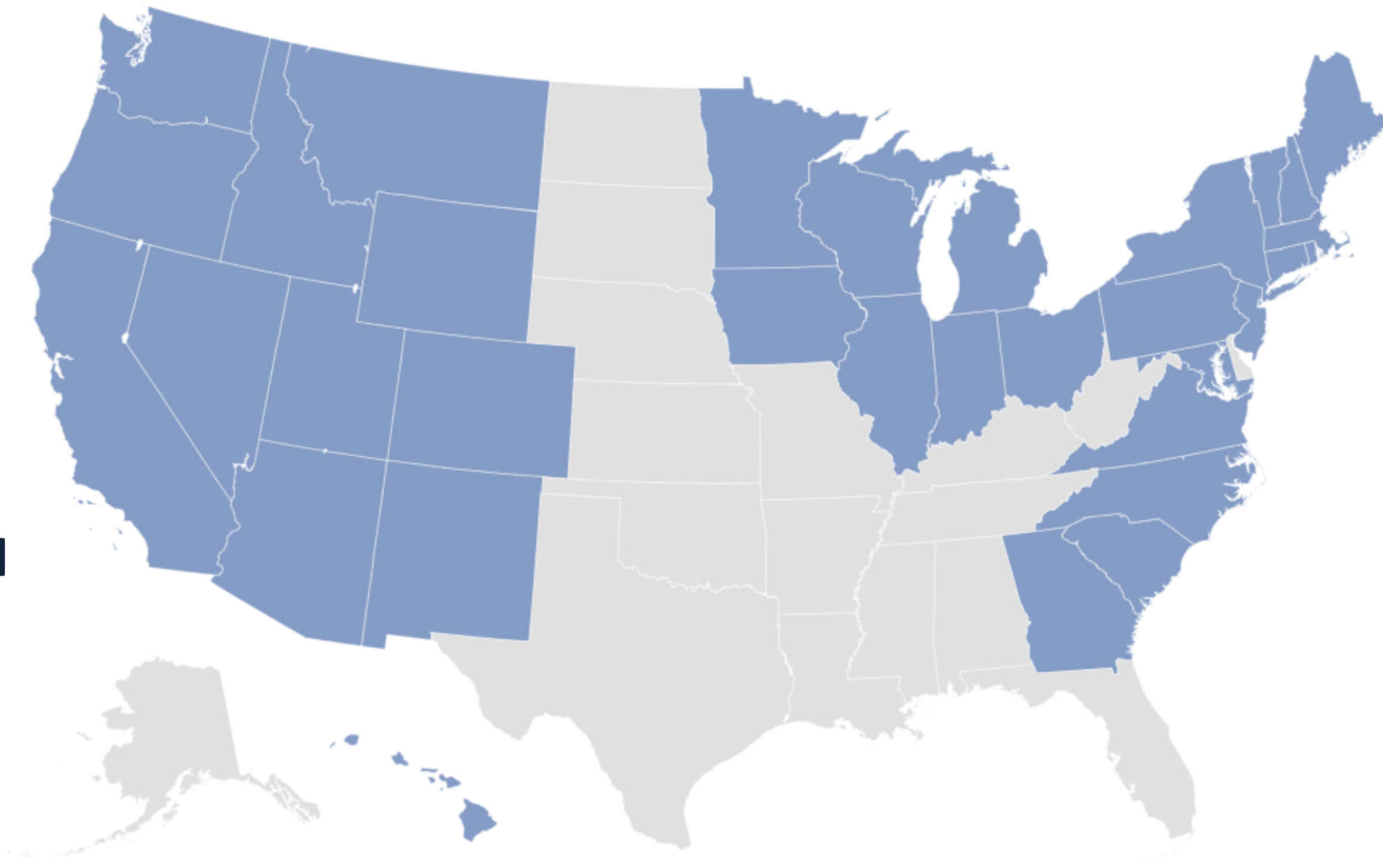




Rebates Available for DLC-Listed Products



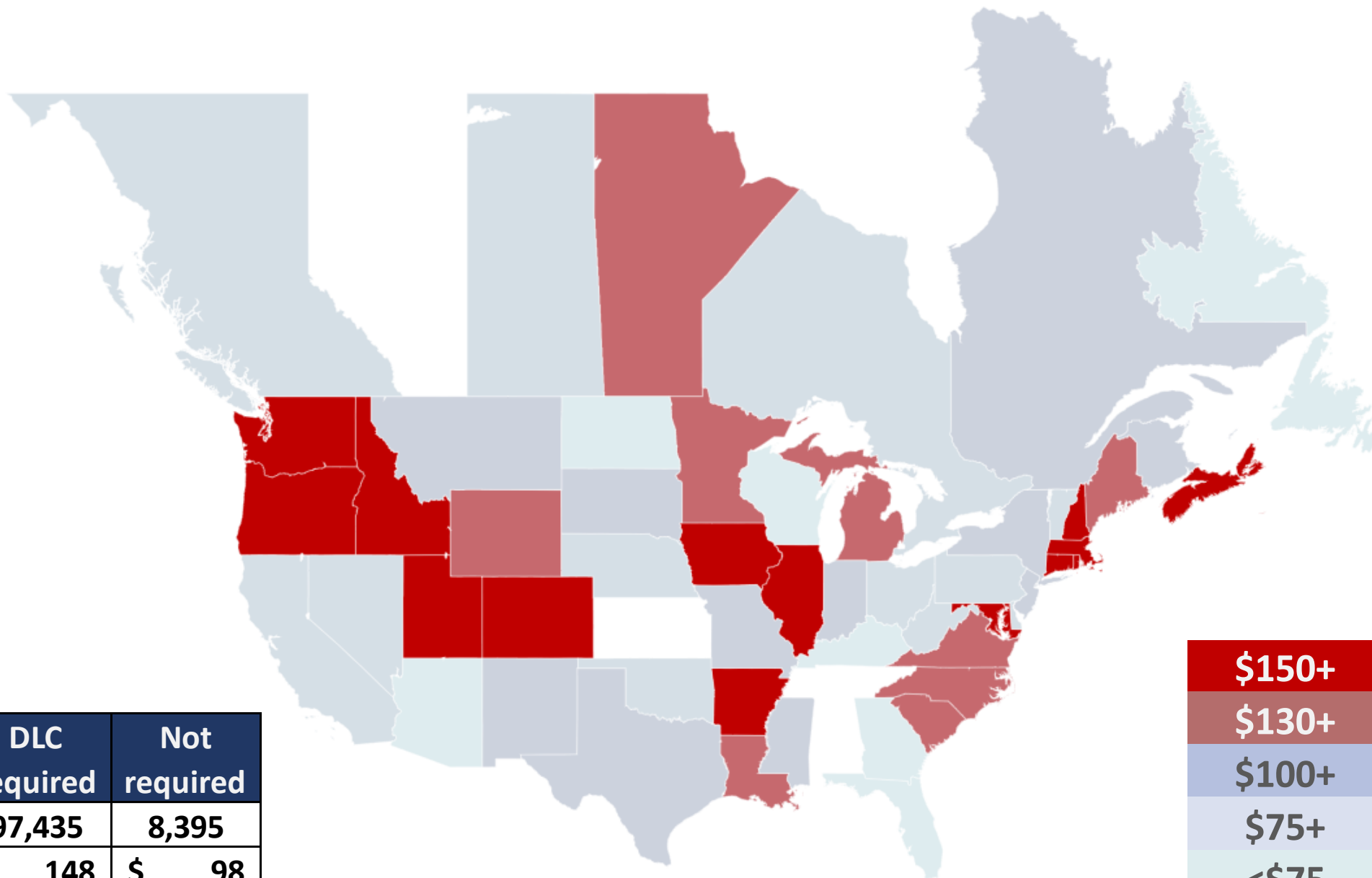
**Listing on the
DLC QPL is
required by
programs
representing
76% of North
America's C&I
electric
accounts**





High Bay Luminaires

All but two high-rebate states & provinces require DLC listing for rebates.



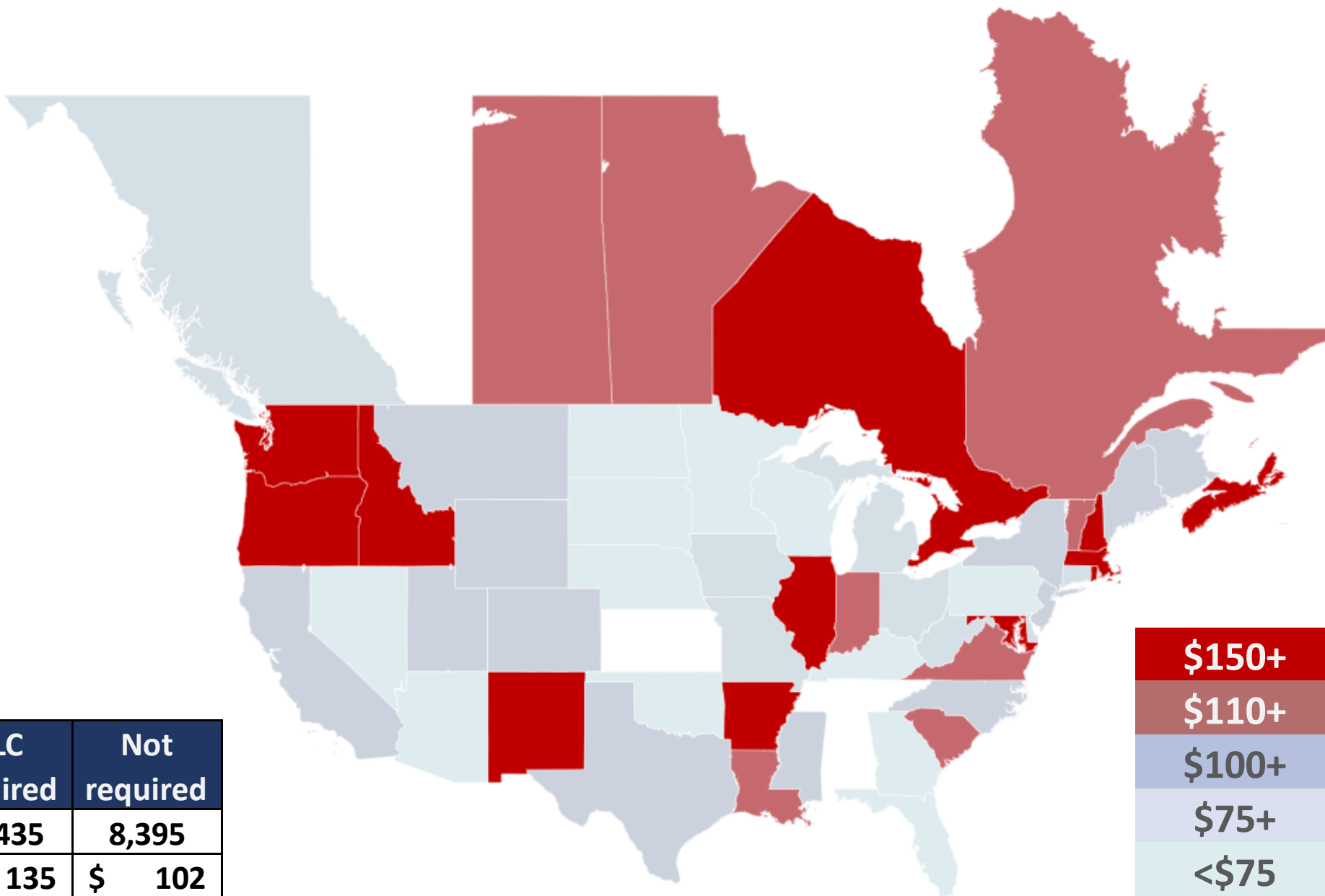
	DLC required	Not required
Average Size (# Accounts)	97,435	8,395
Average Rebate	\$ 148	\$ 98

\$150+
\$130+
\$100+
\$75+
<\$75



Outdoor Pole & Arm Fixtures

All but 3 high-rebate states & provinces require DLC listing for rebates.

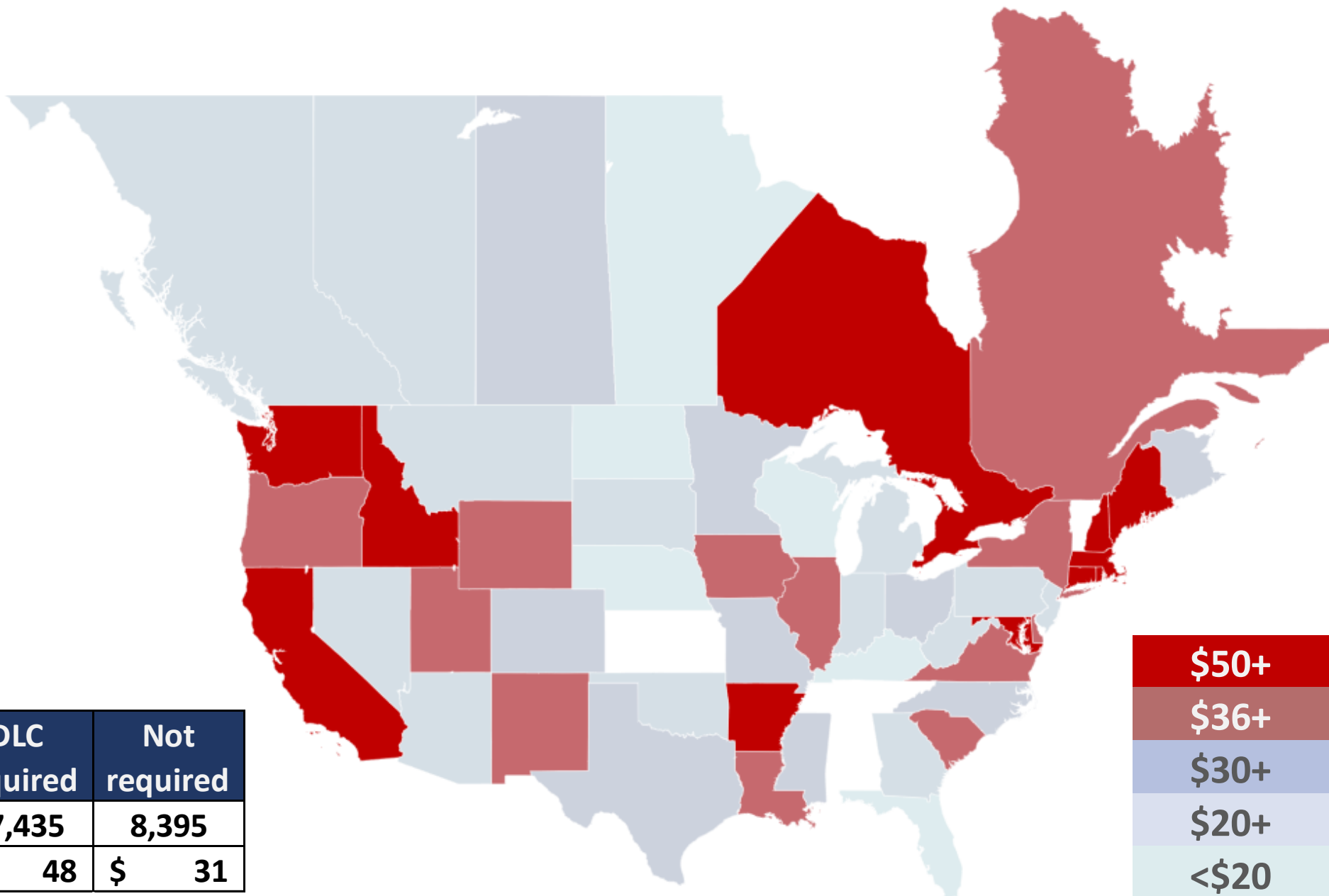


	DLC required	Not required
Average Size (# Accounts)	97,435	8,395
Average Rebate	\$ 135	\$ 102



2x4 Troffers

All but two high-rebate states & provinces require DLC listing for rebates.



	DLC required	Not required
Average Size (# Accounts)	97,435	8,395
Average Rebate	\$ 48	\$ 31



Utility Program	Membership	High Bay Rebate	C&I Accounts
Inland Power & Light, ID	Not a member	\$420	143
Clearwater Power, WA	Not a member	\$360	136
Village of Baraga, MI	Not a member	\$194	242
Town of Sterling, MA	Not a member	\$225	374
Commonwealth Edison, IL	DLC Member	\$162	383,004
Duke Energy Carolinas, NC/SC	DLC Member	\$115	281,029
Xcel Energy Colorado, CO	DLC Member	\$135	214,685
Baltimore Gas & Electric, MD	DLC Member	\$150	125,647



Questions?



**Thanks
Mike!**



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Thank you!